

Direct sales from optical cable manufacturer

Article Overview

Major optical cable manufacturers like Corning, Prysmian Group, and CommScope offer direct sales, typically requiring large minimum orders but providing high-quality, IEC-certified fiber optic cables.

Leading Manufacturers for Direct Procurement

- Corning Inc – A global leader in fiber optics, holding approximately 10.4% of the market. Corning specializes in low-loss optical fiber, single-mode and multimode cables, and advanced solutions for data centers and long-haul networks. Direct orders usually require large volumes, often exceeding 50,000 meters, and the company emphasizes quality compliance with ITU-T, IEC, and ISO standards .
- Prysmian Group – Headquartered in Italy, Prysmian is the world's largest cable manufacturer, offering submarine, terrestrial, and FTTx solutions. Their vertically integrated production ensures consistent quality and rapid innovation. Direct procurement from Prysmian also typically involves high minimum order quantities, but they provide customization and eco-friendly cable options .
- CommScope – A major U.S.-based manufacturer serving enterprise networks, broadband, and telecom operators. CommScope supports both loose-tube outdoor and tight-buffered indoor fiber deployments. Direct sales are available for large-scale projects, with emphasis on supply chain reliability and technical support .

Sourcing Models and Minimum Order Quantities

- Factory-Direct Manufacturers: Sell directly from their IEC-certified facilities. Advan...

Article Content

Mar 08, 2026

Fiber Optic Cable Supplier, Distributor

Stocking distributor of fiber optic installation tools, bulk fiber cables, fiber patch cables, test equipment, cable management, fiber optic

Nov 29, 2025

109 Fiber Optic Cable Manufacturers in 2026

This section provides an overview for fiber optic cables as well as their applications and principles. Also, please take a look at the list

Aug 14, 2025

Fibre Optic Direct Purchase from Manufacturer | Fiber Products

Direct purchase of fibre optic products from the manufacturer transforms purchasing terms for professional users.

Mar 16, 2026

Fiber Optic Cable Suppliers Worldwide Bulk 2026

Discover the top fiber optic cable suppliers for 2026. Compare Corning, Prysmian, and ZTO FIBER CABLE. Learn about factory

Jul 22, 2026

20 Largest Fiber Optic Cable Companies in... | AIMIFIBER

This updated list ranks the 20 largest fiber-optic cable companies worldwide and Learn more from AIMIFIBER — fiber optic

Sep 29, 2025

Best Optical Cable Manufacturing Suppliers

Discover a curated list of global optical cable manufacturers specializing in fiber optics, high-speed data transmission, and custom

Feb 20, 2026

Fiber Optical Cable Corporation & Manufacturer

Since 2014, we've been a leading fiber optic cable manufacturer and supplier, crafting quality products in Jiangsu. Our advanced

Oct 03, 2025

Largest Manufacturer Of Fiber Optic Cable

As of 2024, the largest manufacturers of fiber optic cables globally include Corning Inc., Prysmian Group, Fujikura

Nov 12, 2025

Fiber Optic Cable Wholesale manufacturer | Fiber Optic Cable For

The three types of fiber optic cable are single-mode, multimode, and plastic optical fiber (POF). Single-mode fiber optic cable has a

Jul 02, 2026

Fiber Optical Cable Corporation & Manufacturer

Competitive price Factory direct sales from the fiber optic cable supplier slash your purchasing costs.

Aug 19, 2025

About OCC

We manufacture and design top-tier fiber optic and copper cabling and connectivity products to support a wide range of application

Dec 26, 2025

Distributor Fiber Optic | CCSI Indonesia | Fiber Optic Indonesia ...

Communication Cable Systems Indonesia (CCSI) offerings : CCSI Distinguished and only submarine fiber optic cable manufacturer

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Optical Fibers & OEM Fiber Assemblies | CeramOptec

We develop and manufacture fiber-optic solutions across the entire value chain. From preforms to

Sep 07, 2025

Corning Optical Communications | Fiber Optic Connectivity Solutions ...

We deliver optical connectivity solutions for every segment of the network, including carriers, data centers, in-building networks, and

Nov 06, 2025

About Us

Fiber Cables Direct was built by industry veterans with a shared commitment to quality, reliability, and service. Our team brings

Jun 15, 2026

Wholesale Fiber-optic Cables from Manufacturers, Fiber-optic Cables ...

Dive into our online wholesale fiber-optic cables products catalog on globalsources !
Source over 670 fiber-optic cables for sale

Sep 03, 2025

Optical cable

Find your optical cable easily amongst the 457 products from the leading brands
(Lumibird, ERA-SIB, CORNING, ...) on

Jun 17, 2026

Ethernet Cable, Connector & Fiber Optic Solutions | trueCABLE

Our goal is to offer the fastest and most reliable Ethernet & fiber optic cables,
connecting hardware, tools, and supplies directly to

Mar 10, 2026

Top 15 Fiber Optic Cable Manufacturers Of 2026 | ZTO Cable

Compare the Top 15 Fiber Optic Cable Manufacturers of 2026. Discover why ZTO
Cable leads in ADSS, OPGW, FTTH solutions,

Oct 26, 2025

Top 10 Fiber Optic Cable Suppliers & Manufacturers

Fiber optic cables have revolutionized the way data is transmitted, providing high-
speed and reliable connectivity

Jan 23, 2026

Top Optical Cable Manufacturers | Global Suppliers & Custom Solutions

Need reliable optical cable manufacturers? Discover certified suppliers offering
durable fiber optic cables for telecom

Jan 11, 2026

Top 15 Biggest Fiber Optic Cable Manufacturers In The

In today's rapidly advancing digital age, fiber optic cables are the backbone of global

Jan 16, 2026

Top 20 Fiber Optic Cable Manufacturers in the World (2025)

Based on 2025 rankings from industry sources like Owire and TSCables, the

Nov 25, 2025

27 Leading Fiber Optic Cables Companies Shaping the Global Market ...

27. Yangtze Optical Fiber and Cable Joint Stock Limited Company Yangtze Optical Fiber and Cable JSC is a global leader in optical

Jul 18, 2026

Fiber Optic and Copper Global Cable Manufacturer | ETK Kablo

ETK Kablo is a leading manufacturer of fiber optic, telecom, and data cables. Discover cable solutions for global communication

Sep 06, 2025

10 Best Fiber Optic Manufacturers for 2026

Selecting the right fiber optic cable manufacturer directly impacts your network's reliability, performance, and total cost

Apr 24, 2026

Top 10 Wire And Cable Manufacturers and Suppliers in

Wire and cable companies play a vital role in powering industrial, commercial, and

Apr 22, 2026

Fibre Optic Cables and Cabling Solutions

FS offers a wide range of fibre optic cables (2,000+ selections) with free cabling solution designs to satisfy data center, enterprise,

Apr 01, 2026

Best 10 Fiber Optic Cable Manufacturers in the United

This post lists 10 top American fiber optic cable manufacturers and suppliers. Take a look at

Sep 10, 2025

10 Best Fiber Optic Manufacturers & Suppliers for 2026

The top 10 suppliers and manufacturers of optical cables in 2026. offering high-speed

Contact Us

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